BlueCamroo Release Notes 6.0.0

May 1st, 2017

What's New in BlueCamroo?

The goal of this release was to prepare BlueCamroo for future updates; by updating Internal System Architecture to support the future '**Workspace Collaboration Bridge'**, we've also had the opportunity to modernize BlueCamroo UI by making it more modern and look sharp.

We've also made significant improvements to Snapshots, so that you can access important information about your records quickly and easily with unique, section-relevant information.

Key:

⭐ New Feature   🔄 Change to Existing Feature

⚙️ Setup Instructions

🔄 Update to Architecture and User Interface

In the near future, we will be releasing a very exciting and industry-unique feature to BlueCamroo, the '**Workspace Collaboration Bridge'**. This feature will take collaboration to the next level, and is unlike anything we have seen in the Project Management Solutions space.

With the '**Workspace Collaboration Bridge'**, users of different BlueCamroo workspaces will be able to collaborate with each other to work-on and complete Projects.

This functionality is extremely useful in the current and evolving business landscape where more and more companies are reaching out to team up and collaborate with other companies.

In preparation for this, we had to make a few updates to the system architecture of BlueCamroo which are not visible to the end User. In the process of doing this, we also updated BlueCamroos' technology, making it even more secure, faster, and most importantly, future proof!

While doing this, we also implemented long discussed and awaited changes to the BlueCamroo User Interface. We updated Icons, Fonts and Font Sizes, Forms, Lists, Buttons, and much more, all with the goal of improving BlueCamroos' usability. As a result, all of these changes taken together give BlueCamroo a more modern and sleek look.

Below, we will share with you just a few examples that highlight some of these changes to the BlueCamroo UI:

Old Action Bar Buttons for Call Task:
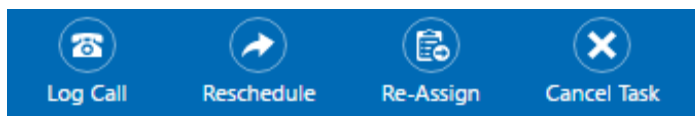
New Action Bar Buttons for Call Task:
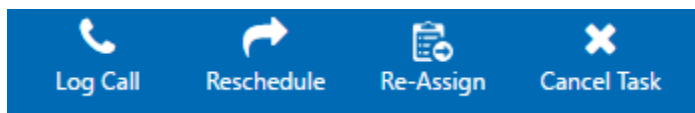
Old Log Call:

Log Call

Logging a call with

[   ] of [   ]

Phone Number

[Other ▾] [   ]

Subject

[   ]

☎ Call Note   B *I* ¦≡ ≔ 🔗 ⬛ *I*ₓ

[   ]

🕓

☐ Create followup task

Related To

[▾]

[   ]

Call Started

[04/27/2017] ⬍🗓 [4:59 PM] ⬍

Duration

[   ] Start Timer

⦿ Call completed (mark Call Task complete)
◯ Call not completed (schedule follow-up)

Status

[Completed ▾]

New Log Call:

Log Call

Details

Logging a call with

[Person] of [Organization] Find / Add

Phone Number

[▾]

Subject

[   ]

☎ Call Note   B *I* ¦≡ ≔ 🔗 ⬛ *I*ₓ

[   ]

🕓 💬

Call Details

Related To

[▾]

[   ]

Call Start

[04/27/2017] ⬍🗓 [4:59 PM] ⬍

Duration

[   ] Start Timer

⦿ Call completed (mark Call Task Complete)
◯ Call not completed (schedule follow-up)

Status

[Completed ▾]

Old Products and Invoices List:

Products & Invoices	Sales Quotes & Project Amendments	Project Expenses	Budget Tracking

Products

Product Name	Comment	Quantity	Unit Price	Discount	Total Price	% Billed
Blue Widget		1.00	5,000.00	0	5,000.00 CAD	0.00%
Maintenance		1.00	200.00	0	200.00 CAD	0.00%
Red Widget		3.00	5,000.00	0	15,000.00 CAD	0.00%

Invoices

Invoice Num	Invoice Date	Send Date	Due Amount	Due Date	Payment Amount	Payment Date

New Products & Invoices List:

Products & Invoices	Sales Quotes & Project Amendments	Project Expenses	Budget Tracking

Products

Product Name	Comment	Quantity	Unit Price	Discount	Total Price
Blue Widget		1.00	5,000.00	0.00	5,000.00
Maintenance		1.00	200.00	0.00	200.00
Red Widget		3.00	5,000.00	0.00	15,000.00

Invoices

Invoice Num	Invoice Date	Send Date	Due Amount	Due Date	Payment Amount	Payment Date

Snapshots Reworked

Being able to quickly and easily find important information about your Companies' Leads, Opportunities, Customers/Suppliers, Projects, and Support Cases is extremely useful. We've felt that this was something that was lacking in Snapshots and needed improvement.

Previously, Snapshots displayed several lists of the most recent activities for the Record. For example, in Projects, you would see the 5 most recent Open Tasks, Future Events, Emails, Invoices, and Cases. This would not really tell you much about the Project.

We wanted Snapshots to be informative enough that they would be pages you would visit daily to be briefed on the summaries of your records at-a-glance; to see their status', to know what has to be done now and what is coming up, among other details.

This is just the beginning, as one of our future releases will include extensive customization features for the whole BlueCamroo platform. Snapshot customization functionality will be included.

To decide what to display in Snapshots, we discussed internally and asked many of our Clients what they would like to see, and we decided on the following:

Leads (Time logged, Opportunities, Sales Quotes, Lead age, and Timeline)

Time Logged	Opportunities	Sales Quotes
1 hr 45 mins	3　　　(29,950.00 CAD)	2　　　(16,810.00 CAD)

Lead Age
23 Day(s)

Timeline

← **April 2017** →

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
26	27	28	29	30	31	1
2	3 🏢 Organization added Amalgamated Widgets ✉ Email sent Thanks for signing up! 🔽 Opportunity added 2017 Red and Blue Widg… 💬 Update added by Jack	4 ☎ call due Follow up on new Websi…	5 📅 Event start Conference call with Bob	6 ⛰ Task due Proposal Review	7	8
9	10	11 🔽 Opportunity added 2017 Yellow widget	12	13	14	15
16	17	18	19	20 🔽 Opportunity added 2017 Orange Widget	21	22
23	24	25	26	27	28	29

Customers & Suppliers (Projects, Opportunities, Sales Orders, Outstanding Invoices, Sales Quotes, Open Cases, and Total Time by Cost Grade)

Projects	Opportunities	Sales Orders
1　　　(6,667.00 CAD)	1　　　(5,900.00 CAD)	1　　　(850.00 CAD)

Outstanding Invoices	Sales Quotes	Open Cases
1　　　(2200.00 CAD)	2　　　(675.00 CAD)	3

Total Time by Cost Grade

11%
11%
32%
Total: 12.50 Hr(s)
19%
27%

Legend
- Consult
- Default
- Developer
- Graphic Designer
- Support

Opportunities (Sales Quotes, Time Logged, and Timeline)

Sales Quotes		Time Logged
1	(11,800.00 CAD)	3 hrs 37 mins

Timeline

← April 2017 →

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
26	27	28	29	30	31	1
2	3 📄 Opportunity added 2017 Red and Blue Widg... 💬 Update added by Jack	4 ☎ call due Confirm Details with Con...	5 📅 Event start Meeting with Sales Team... ▲ Task due Finalize Requirements	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29

Cases (First Response, Total Comments, Total Elapsed Time, and Total Time by Cost Grade)

First Response	Total Comments	Total Elapse Time
28 mins	2	3 days 4 hrs 8 mins

Total Time by Cost Grade

Legend
- Default
- Support

39%

Total: **7.08 Hr(s)**

61%

Projects (Project Value, Project Cost, Total Payment Received, # of Open Cases, # of Overdue Invoices, # of Days to Completion, Project Health, and Total Time by Cost Grade)

Project Value	Project Cost	Total Payment Received
252,579.00 CAD	600.00 CAD	120.00 CAD

# of Open Cases	# of Overdue Invoices	# of Days to Completion
1	2	29

Project Health

40 %	**42 %**	**5 %**
Stages On Time	Tasks On Time	Budgeted Cost

Total Time by Cost Grade

13%

Total: **8.00 Hr(s)**

50%

38%

Legend
- Default
- Support
- Consult
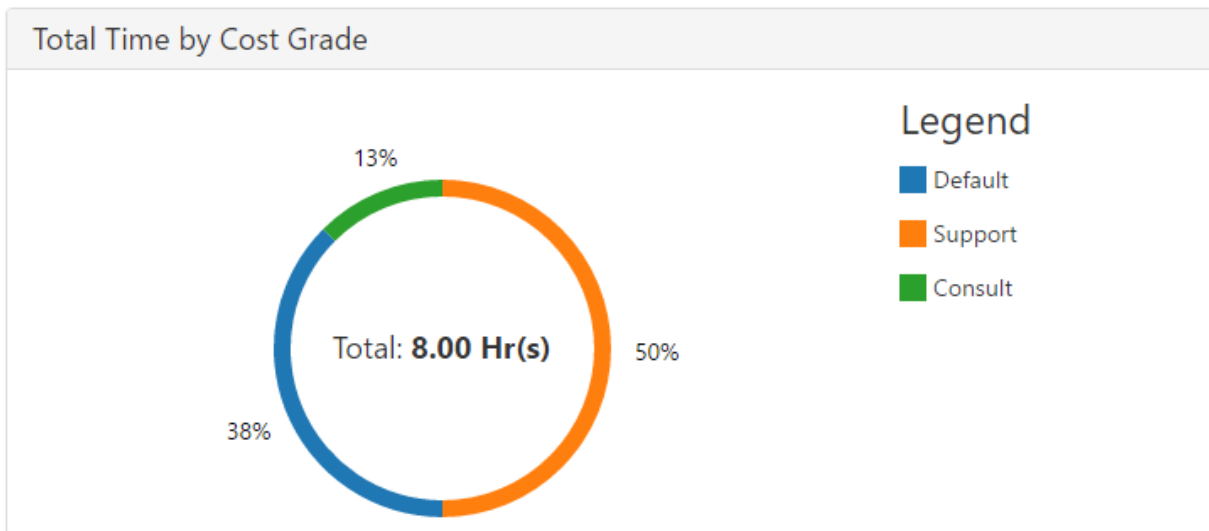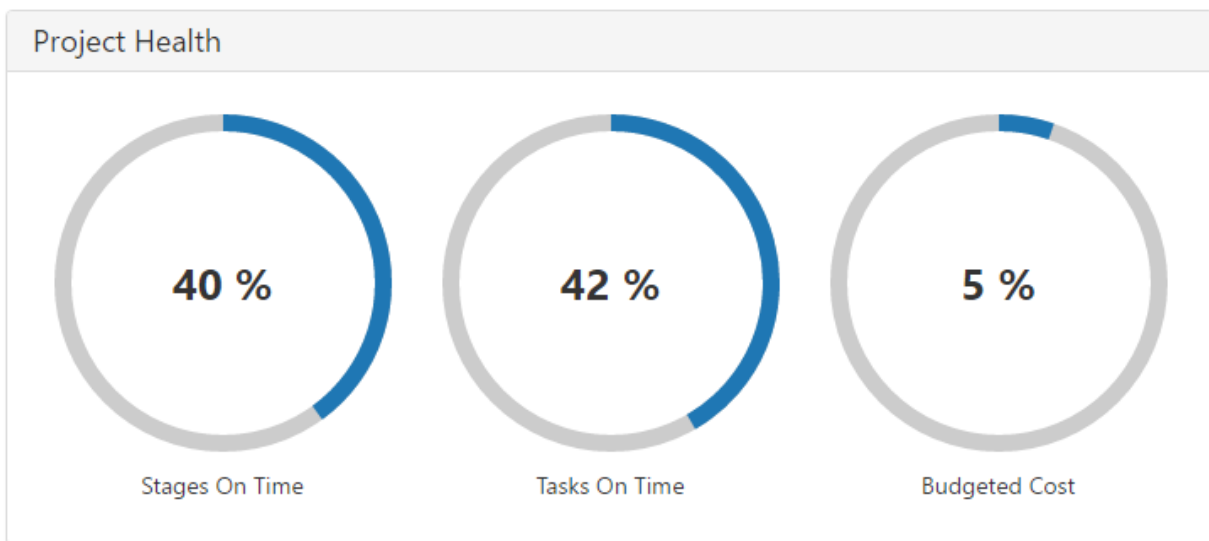
We hope you find these new features helpful. If you have any questions about implementing them, or if you have any suggestions or comments, please send an email to support@bluecamroo.com. We'll be glad to help!

The BlueCamroo Team